

## **Fidessa examines the new workflow for FCMs**

*White paper looks at realignment of FCM business models and impact on technology*

9<sup>th</sup> December 2013 – Fidessa group plc (LSE: FDSA) has today announced the publication of a new white paper, *You Only Live Twice*, examining the metamorphosis of the global derivatives industry as it faces up to the practical realities of its economic and regulatory environment. In particular, it looks at how some FCMs are already re-tooling to take advantage of the opportunities created.

*You Only Live Twice* describes how the FCM community is re-thinking its business models in light of continued cost pressures and the convergence of the OTC and exchange-traded derivatives worlds driven by Dodd-Frank, EMIR and MiFID II regulation.

Steve Grob, Fidessa's Director of Group Strategy and the paper's author, commented: "Existing business models are straining under the burden of low interest rates and the new regulations. Some of the more enlightened firms, however, have got on the front foot with this, recognising that there are also some real opportunities here."

The paper underlines how an emphasis on workflow-based technology enables firms to provide a lower cost, more relevant service to their clients and still satisfy the regulators' demands for transparency.

*You Only Live Twice* is available through the [Fidessa website](#) or by contacting [info@fidessa.com](mailto:info@fidessa.com).

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## **About Fidessa group**

Exceptional trading, investment and information solutions for the world's financial community.

New technology, new regulation, new challenges: making money in today's financial markets is all about staying ahead of the curve. Having the capability to spot new trends and act fast turns change into opportunity. That's why 85% of the world's premier financial institutions trust Fidessa to provide them with their multi-asset trading and investment infrastructure, their market data and analysis, and their decision making and workflow technology. It's also why \$12 trillion worth of transactions flow across our global network each year. Because we're the market leader, we can also offer unique access to the world's largest and most valuable trading community of buy-side and sell-side professionals, from global institutions and investment banks to boutique brokers and niche hedge funds.

Fidessa is a global business with scale, resilience, ambition and expertise. We've delivered around 25% compound growth since our stock market listing in 1997 and we're recognised as the thought leader in our space. We set the benchmark with our unrivalled set of mission-critical products and services and, uniquely, serve both the buy-side and sell-side communities. Ongoing investment in our leading-edge, integrated solutions ensures Fidessa remains the industry's number one choice.

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