

## **Nissan Century Securities Selects Fidessa's Japanese trading platform for their domestic equity trading business**

Tokyo, 7th June 2012 – Fidessa group plc (LSE: FDSA), provider of high-performance trading, investment management and information solutions for the world's financial community, has today announced that Nissan Century Securities, an independent securities company in Japan, has selected Fidessa's Japanese trading platform to trade Japanese cash equities.

Nissan Century Securities is well known as an expert in trading derivatives with experience stretching back over 50 years. They are uniquely positioned as the only Japanese domestic brokerage firm that offers access to the four major Japanese exchanges - Tokyo Stock Exchange (TSE), Osaka Stock Exchange (OSE), Tokyo Commodity Exchange (TOCOM) and Tokyo Grain Exchange (TGE) - as a clearing member/participant. Both retail and institutional clients around the world already send orders to Nissan Century Sec. for more than one million derivatives contracts per month for its unique, specialized electronic trading services. They have now decided to start a new service to satisfy the growing demand for trading Japanese cash equities by international and domestic clients, and have selected Fidessa to support these new order flows.

Fidessa's Japanese trading platform is a fully managed solution for multi-asset trading. With its advanced trading tools, such as algorithmic trading and smart order routing, Fidessa supports complex business processes and will allow Nissan Century to deliver improved levels of service to their clients.

Tomoaki Hirao, Executive Officer and Head of Global Sales and Derivative Planning at Nissan Century Securities, comments: "The dramatically improved speeds of execution offered by the TSE's arrowhead system have influenced off-shore prop firms, who have been trading mainly derivatives, to shift their interests to cash equities. Our main aim for supporting domestic cash equity trading is to attract new off-shore customers to trade Japanese markets. To build up such a new business line in a short period of time, Fidessa's integrated global network and cutting edge technology, which fully supports Japan specific regulations and compliance requirements, was the best fit."

Tatsuya Yamada, Deputy Director and Executive Officer of Product Planning at Nissan Century Securities added: "To continue to expand our business with domestic clients, supporting electronic trading for cash equities is an essential element for today's trading environment. With Fidessa's technology, we intend to start offering DMA (Direct Market Access) services to non-member firms in the near future. To provide an environment where clients can trade with lower costs, Fidessa is going to be an ideal system with its comprehensive global connectivity and high speed trading technology -

including algorithmic trading - as a ready to use packaged solution."

Ian Chilton, CEO Fidessa Japan, comments: "Over the last few years, Fidessa's strategy in Japan has been to heavily invest in the development our Japanese platform, in order to fully meet the exacting demands of the domestic market, whilst simultaneously providing our Japanese clients easy access to global markets, international and domestic counterparties, and to the most advanced, high-performance, multi-asset, trading technology available anywhere. We are very gratified that this ongoing investment, and "best of both worlds" approach, has now been validated by our exciting new partnership with Nissan Century Securities."

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#### **About Nissan Century Securities**

Nissan Century Securities Co., Ltd. was founded in 1948.

We are uniquely positioned as the only Japanese brokerage firm that can offer access to four major Japanese exchanges as a clearing member/participant.

We support both domestic and international investors, covering more than 15 countries and regions.

Nissan Century Securities offers a wide range of brokerage services for the Japanese financial markets such as equity commodities and derivatives, online trading including ISV services, super low latency exchange gateways, and 24hrs English support.

For more information, please visit <http://www.nc-sec.co.jp/english/profile.html>

#### **About Fidessa group**

Exceptional trading, investment and information solutions for the world's financial community.

New technology, new regulation, new challenges: making money in today's financial markets is all about staying ahead of the curve. Having the capability to spot new trends and act fast turns change into opportunity. That's why 85% of the world's premier financial institutions trust Fidessa to provide them with their multi-asset trading and investment infrastructure, their market data and analysis, and their decision making and workflow technology. It's also why \$10 trillion worth of transactions flow across our global network each year. Because we're the market leader, we can also offer unique access to the world's largest and most valuable trading community of buy-side and sell-side professionals, from global institutions and investment banks to boutique brokers and niche hedge funds.

Fidessa is a global business with scale, resilience, ambition and expertise. We've delivered around 30% compound growth since our stock market listing in 1997 and we're recognised as the thought leader in our space. We set the benchmark with our unrivalled set of mission-critical products and services and, uniquely, serve both the buy-side and sell-side communities. Ongoing investment in our leading-edge, integrated solutions ensures Fidessa remains the industry's number one choice.

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